



TRADE FAIR DEBUT:

The only forum of its kind in Europe for transshipment and transport of liquid gases in tank wagons



Exhibitor information

1st - 3rd October 2020 | Messe Kassel / GER

expogastrans.com

TRADE FAIR DEBUT IN KASSEL:

All-time first for expo GasTrans as part of the 9th expo PetroTrans

expo GasTrans and expo PetroTrans complement one another on an equal footing: expo PetroTrans combines the competence of experienced manufacturers. expo GasTrans adds a pioneering new prospect – transport and transshipment of liquefied gases – to an industry forum unique in Europe.

More and more energy merchants are optimising their trade in **liquefied petroleum gas (LPG)** with respect to operational and merchandise management security, for instance through enhanced efficiency and markedly increased data utilization, so as to be able to lead the business segment optimally into the challenging future.

This is joined by **cryogenic liquefied natural gas (LNG)**, which politics and industry regard as a further fuel for the heavy goods transport of the future. An internationally expanding network of service stations and increasing registration figures for LNG commercial vehicles speak for themselves.

In the private car sector, alongside straight e-mobility, **hydrogen** can reduce pollutant emission and has sound arguments in its favour, especially in long-distance transport. The roll-out of the hydrogen service station network is currently forging ahead, particularly in Germany.

Safety-related concerns however make handling of pure hydrogen more complex. This could be simplified in sub-sectors by “Liquid Organic Hydrogen Carriers” (LOHCs). These carriers undertake to store the hydrogen supplied by hydrogenation (exothermic reaction for addition) under normal pressure and temperature until the hydrogen is dehydrated again (endothermic reaction). It is an attractive idea that LOHCs could allow hydrogen to be transported in the same way as diesel and petrol using conventional tankers.

This may all seem a long way off, but anyone wanting to play a role in the energy market in the future must set the course today in a visionary manner. This is where the new expo GasTrans trade fair comes in.



INTERNATIONAL

The specialist trade fair with exhibitors from 18 countries and visitors of 50 nationalities



100% B2B

Business platform for intensive knowledge-transfer, discussions, strategies and networking



PRACTICAL

Extensive supporting programme including qualified lectures by acknowledged experts, live demos and workshops



„Within the context of the expo PetroTrans, the expo GasTrans focuses extensively on the entire liquid gas market.

Liquefied gases as energy sources, such as conventional LPG and in the future increasingly LNG in addition to hydrogen have grown in importance of international society and its environment. Added to this is the sophisticated transport of technical liquid gases such as oxygen, argon and nitrogen, to name but a few.

Logistics for liquid gases are constantly facing new demands to which the expo GasTrans will be devoting specific attention through its emphasis on operational technologies and their application for safe and efficient transshipment of liquid gases on the roads.

We are looking forward to supporting these advancements with innovative projects and developments.“

OLIVER JOACHIM | SALES MANAGER FOR GERMANY, AUSTRIA AND SWITZERLAND | ALFONS HAAR MASCHINENBAU GMBH & CO. KG



//Synergies

Operational technologies and their application for transporting liquid gases on the roads occupy a forefront position at the new trade fair. Logically, the newly created expoGasTrans trade fair is seeking to join forces with the long-established expoPetroTrans: The intersection of both segments generates synergies that are equally promising for both sides – exhibitors and visitors alike.

//Backdrop

The new trade fair aims to introduce decision-makers to forward-looking technologies, with the aid of which existing business fields can be optimised and others opened up. Whereas the legal regulations and technical standards are developed and promoted by various different associations, expo GasTrans offers a B2B platform for presenting-transport vehicles, equipment features and digital components.

//Potential

Simultaneously holding both expo GasTrans and expo PetroTrans events at the same trade fair grounds allows exhibitors an economically viable trade fair presence and visitors a spotlight on current developments. The temporal and spatial proximity to the IAA Commercial Vehicles in Hanover also offers the opportunity to acquire a comprehensive overview of current market developments.



„expo GasTrans will result in a whole range of exciting synergies for professional visitors and exhibitors alike. The promising intersection with the internationally recognised expo PetroTrans platform forms the foundation for the new expo GasTrans specialist trade fair. Holding both at the same time allows the industry specialists who come to Kassel for the trade fair to experience an even broader range of topics concentrated at a single location. Many companies carry liquid and solid fuels such as wood pellets in their range as well as lubricants and liquid gas.“

**THOMAS KLOCKE | MANAGING DIRECTOR
AVR MESSE UND VERANSTALTUNG GMBH**

Are you seeking to reach new target groups?

Take advantage of the synergies with the expo PetroTrans - the leading trade fair for fuel logistics, which provides the ideal backdrop for the expo GasTrans.

3
trade fair days

100+
exhibitors

50+
nations

4.000+
professional visitors

40 %
visitor
internationality

3
trade fair halls
+ outdoor area

20+
workshops,
lectures and
seminars

12.500
sqm
exhibition space

Unique product variety

expo GasTrans combines the competence and innovative potential of the liquid gas market

expo GasTrans provides the ideal platform for a high-profile appearance before an interested audience as a player in the liquid gas market. It also provides visitors the opportunity to obtain a concentrated overview of the wide range of products and solutions on the liquid gas market.

A cornerstone of the professional trade fair is the lecture programme in the centrally located "Forum", where subject specialists provide information about current developments in lectures and panel discussions.

The exhibition areas at expo GasTrans

- ✓ Liquefied natural gas LNG
- ✓ Liquefied petroleum gas
LPG
- ✓ Technical gases
- ✓ Dangerous goods
transport
- ✓ Data processing
- ✓ Coupling technology
- ✓ System equipment for tankers
- ✓ Tank fittings
- ✓ Cryogenics
- ✓ Safety

A perfect trade fair location

An excellent infrastructure, a good price-performance ratio and top-quality service. No trade fair venue in Germany is as central as Kassel Trade Fair – the same applies throughout Europe. Right in the heart of Germany, the city and region are easily reached from all directions: by car, train or air. The direct connection to the motorway and more than 3000 non-fee-paying parking spaces on site make Kassel Trade Fair a perfect location for the expo GasTrans.

Distances by HST:



- | | |
|-----------------------------|------------------------|
| ✓ Hannover: 0:55 hrs. | ✓ Würzburg: 1:00 hrs. |
| ✓ Dortmund: 2:16 hrs. | ✓ Stuttgart: 2:49 hrs. |
| ✓ Frankfurt/Main: 1:23 hrs. | ✓ Berlin: 2:33 hrs. |
| ✓ Erfurt: 1:29 hrs. | ✓ Munich: 3:21 hrs. |
| ✓ Hamburg: 2:10 hrs. | ✓ Leipzig: 3:00 hrs. |





We help you get your message across. Right from the start.

Plan a perfect trade fair presence!

We will be pleased to help you: ranging from planning, including reservation of suitable areas, booth construction and implementation of accompanying advertising activities to on-site support for your trade fair presence.

Become a sponsor!

For individual and tailor-made sponsoring offers, we are at your disposal as a competent partner. Consult us! We will be glad to work together with you in devising a concept tailored to your needs.

The benefits for expo GasTrans exhibitors

- ✓ Compact trade fair layout at Germany's most central trade fair venue
- ✓ 100% B2B business platform
- ✓ Integrated exhibitor concept without segmentation with flexible booth sizes of between 15 and 500 m²
- ✓ If desired, presentation with other partners as sub-exhibitors
- ✓ Added value and inspiration through special areas on current topics
- ✓ High media attention before, during and after the trade fair
- ✓ Transparent prices and a fair price/performance ratio
- ✓ All-round service, consultancy and professional support from a single source

We will be pleased to advise you!

SALES

Carsten Prehn
Tel. +49 40 710070-31
carsten.prehn@planetfair.de

ORGANISATION AND COMMUNICATION

Petra Molnár
Tel. +49 89 419694-13
pmolnar@avr-messe.de

EVENT ORGANISER

